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PROFESSIONAL EXCELLENCE

LIFETIME ACHIEVEMENT AWARDS



Fredric S. Newman

**FOUNDING PARTNER OF
HOGUET NEWMAN REGAL &
KENNEY**

How many senior trial partners in their prime willingly hand off to a junior partner with limited experience the prosecution of a multimillion-dollar jury trial for an important firm client? That's the story of Fred Newman's lifetime achievement.

BY DAMIAN CAVALERI

I was that junior partner (happily, we won the trial). As long as I've known him, Fred has believed that his lifetime achievement would be to create a firm that would succeed without him.

Starting at White & Case as a litigation associate, Fred quickly developed a reputation as an excellent trial lawyer and litigation strategist. He won his first jury trial when he was 28 years old. He

then tried several securities law cases before becoming an antitrust litigator. He once took the deposition of a New York real estate owner who later became the country's 45th President. While at White & Case, Fred developed another lifelong interest: his commitment to pro bono and community work. He volunteered with the Legal Aid Society and soon was running the firm's volunteer program in charge of hundreds of cases. Recently, Fred served 12 years on the First Department Grievance Committee and taught Professional Responsibility at Fordham Law.

Fred's tenure at White & Case was significant in another way: he met and worked with Laura Hoguet almost from day one. In October 1975, Laura and Fred designed a successful litigation strategy for the firm's banking clients holding New York City bonds when the city was on the verge of bankruptcy (apparently on a cocktail napkin at the Harvard Club).

Fred left White & Case to join the legal department of Philip Morris Inc. where, at age 42, he became vice president and general counsel. Although he was in charge of the largest product liability litigation in the country, he left the company. But after a year away from law as CEO of World Team Tennis, Fred went back to his first love: litigation.

In 1995, almost 20 years to the day after Laura and Fred met to devise their strategy for the NYC bond default

litigation, they met at the same place and agreed to open a commercial litigation boutique dedicated to being a partnership where all lawyers are respected as professionals. When Dorsey Regal agreed to join them, HNRK was established, becoming one of New York's oldest and most successful women-owned law firms today.

Fred's long and celebrated career has included many high-profile wins. Most recently, he secured a \$126 million trial decision in a precedent-setting trademark licensing suit involving the iconic Palm restaurant intellectual property. Shortly after the trial decision, New York Commercial Division Justice Andrea Masley further ordered defendants to pay HNRK's attorney's fees. In her ruling, Judge Masley praised Fred for his leadership on the case, noting his trial skills were "extraordinary."

His individual achievements aside, Fred's successes extend to those privileged to work with him. Fred mentors and develops attorneys, finding opportunities for them to advance and grow as lawyers and individuals. Fred proudly smiles when he comes to firm meetings and watches the next generation excel in serving clients, winning cases, and respecting each other, extending his lifetime of accomplishments to those who follow in his footsteps.

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